DE-CIX provides premium network interconnection services and operates several carrier and data center-neutral Internet Exchanges in Europe, the Middle East, North America, and India. Founded in 1995, DE-CIX has become the world's leading Internet Exchange operator. More than 1,500 networks worldwide trust our 20+ years' experience and service quality.

DE-CIX's first interconnection platform in the United States was opened in 2013 in New York. In 2016, the second interconnection platform in Dallas opened its gates. Both DE-CIX New York and DE-CIX Dallas are operated by DE-CIX North America Inc. The company was created to actively pursue the establishment of independent Internet Exchanges on the North American continent.

For more information visit www.de-cix.net

For our **North-American location** we are looking with immediate effect for a motivated

Business Development Manager Cloud Services

Our Offer:

- You will expand and further develop our relationships with our existing customers
- You will lead and support the execution of business models from idea conception to full execution and program management
- You will engage and connect with other operations leaders in IT and Business Functions
- Act and operate as an internal consultant and optimize our operational services on a national and international level.
- What also awaits you is an appreciative corporate culture and a cooperation in an international team of trustful like-minded network specialists, as well as great working conditions (extensive personnel development measures, an occupational pension scheme, weekly language courses, health promotion, and lots more)
- Exciting and diverse challenges in an innovative and international environment, within the framework of a crisis-resistant permanent contract with the world's market leader in its sector
- Working with cutting-edge technologies and enjoying a free choice of operating systems: OS X, Windows, Linux
- Extremely friendly and supportive colleagues

What's important to us:

- You have completed a degree in Business or IT studies and own a strong knowledge and experience in Internet Cloud Services, Internet connections, IP Transit.
- Several years of experience in challenging international consultancy projects with a focus on IP technologies, undertaken in the telecommunications and/or interconnection environment
- Developed know-how on the functions of the Internet, especially TCP/IP, BGP, network protocols etc., as well as developable Linux skills
- Very good communication skills with customers as well as and a very good team player intern.
- Your experience as a network expert and experienced consultant are more important to us than your academic qualifications.

So if you are looking for new challenges in the network communication sector and know how to combine teamwork with a high degree of self-motivation and independence, we look forward to receiving your complete application, including salary expectations, to be sent to Nathalie Langley